# GET IT RIGHT SOLUTIONS, LLC

# Home Selling Guide

# Who Are We?

**GET IT RIGHT SOLUTIONS, LLC** is the area's premiere real estate solutions company, and since our inception we have been helping homeowners along with improving communities in each and every city we work in.

Through our **extensive knowledge** of the business and network of resources, we are able to assist homeowners with a wide variety of real estate problems.

We pride ourselves on our reputation for working one-onone with each customer to handle their individual situations.

### With the ability to directly purchase homes and make cash offers, we can create an extremely fast and hassle-free transaction.

In addition, we re-develop single family and multi-family properties throughout the state with the intention of **revitalizing communities** and encouraging home ownership. **Our mission** is to rejuvenate neighborhoods and increase the standard of living by improving the overall quality of housing for the residents. **Call us today and let's see how we can work together!** 

We not only purchase property but we also sell homes, many of which are completely renovated and in move-in condition. Whether you are dreaming of becoming a first time home buyer or looking to upgrade your current home, **we can help**.

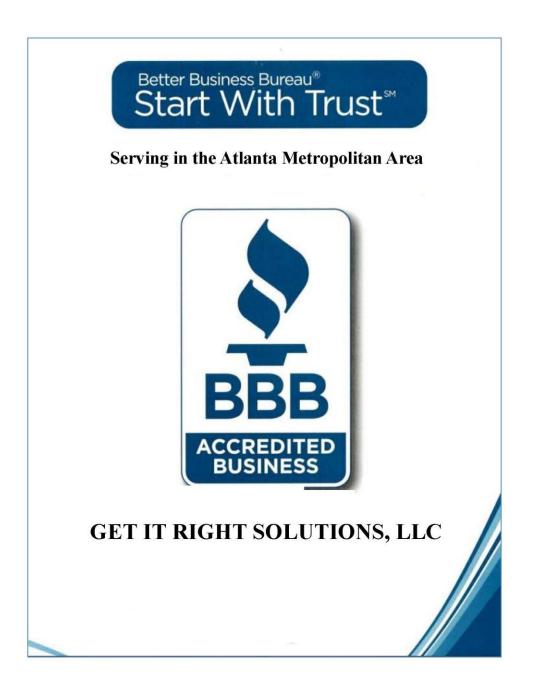
**GET IT RIGHT SOLUTIONS, LLC** is truly committed to helping each individual customer. **We focus on** fast response, integrity and over delivering on customer service. By putting the customer's needs first, whether selling or buying a home, we can help you realize your real estate goals.

<ul> <li>Debt Removal or Renegotiation</li> <li>Solving Title Issues</li> <li>Relocation Assistance</li> </ul>
<ul> <li>Relocation Assistance</li> <li>Environmental or Structural Problems</li> <li>Overleveraged Properties</li> </ul>
<ul><li>First Time Homebuyer Programs</li><li>Apartment &amp; House Rentals</li></ul>

# Who Are We?

### **BBB ACCREDITED**

GET IT RIGHT SOLUTIONS, LLC is proud to be a member of the Better Business Bureau and has been an upstanding member of the Atlanta area.



# **Mission Statement**

# Who Are We?

When a passion for real estate is combined with talented individuals who have an uncompromising drive to succeed, amazing things will happen. At GET IT RIGHT SOLUTIONS, it's our goal to not only have a positive effect on ourselves and our families - but also to inspire, motivate and create lasting change in everyone we encounter. We will treat our clients and team members with respect at all times. Our motto is and will always be, "Where there's a will, there's a way - and failure is merely lack of effort." Our company will dedicate itself to everlasting education and professional growth that will make the leaders of tomorrow.



# Working With Us

### WHY WORK WITH CT HOMES?

When we work directly with a home seller, what we provide can not only make for a smooth transaction, but it can also add up to thousands upon thousands of dollars in savings as compared to selling a home through traditional means. With the ability to directly purchase homes and make cash offers, we can create extremely fast and hassle-free transactions.

There are many creative ways to help you out of any situation. We pride ourselves on our reputation for working one-on-one with each customer to handle each individual situation; and it's our goal to make each client feel like we achieved a WIN-WIN scenario.

#### Benefits of Working With Us

- CASH OFFER
- NO REALTOR COMMISSIONS
- QUICK CLOSE
- NO FEES
- PAY NO CLOSING COSTS
- WE BUY THE HOUSE AS-IS
- NO APPRAISAL
- NO LENDING RESTRICTIONS

Most homeowners have no idea what options are available to them beyond listing a house with a Realtor or trying to sell the house on their own and just hoping for the best. We provide a unique alternative to listing their house on their own or with a Realtor. Your Realtor gets paid a commission for his or her services which is a percentage of the home's selling price. In most cases, you may also be encouraged to fix up your home and yard to attract more potential buyers – and sometimes it can involve hiring expensive contractors.

### GET IT RIGHT SOLUTIONS, LLC VS. TRADITIONAL

	Traditional Buyer	Get It Right Solutions
Method of Payment	Bank Financing	CASH
Repairs	1-8% of Homes Value	None (Sold AS-IS)
Closing Timeframe	45+ Days	10-14 Days
Commissions	6% of Sale Price	None
Seller Paid Closing Costs	1-6% of the Purchase Price	Zero
Appraisal	Mandatory	None
Length of Time on Market	150 Days on the Market (San Diego Average)	0 Days

#### How Do We Compare to a Traditional Buyer?

# Programs We Offer

### **CASH PURCHASE PROGRAM**

Utilizing cash funding from our national network of investors allows us to circumvent many of the nuances of a traditional real estate closing. We can purchase your home directly from you, and you won't have to pay any hefty Realtor commissions. In addition to our funding source, we will be buying the home absolutely AS IS – meaning, we would never ask you to make a single repair on the home. Furthermore, GET IT RIGHT SOLUTIONS fully understands the importance of timing. You may be in a situation where you need to close quickly or, you may need a few months to transition your life. Either way, we can facilitate a fast and easy closing in 10 days or less - or as long as you need. We are here to work with you.

### MORTGAGE REFINANCE PROGRAMS

If saving your home is your goal, we can help! We work with many national and local lenders who specialize in refinancing homeowners who are behind on payments. Most mortgage companies will shy away from borrowers with tarnished credit, but not the lenders we work with. We will work diligently to find the best loan product for you. If this program interests you, please speak with us today, because the longer you delay the more difficult it will be to qualify!

### LOAN MODIFICATION PROGRAMS

A "Loan Modification Program" is a special program designed to help homeowners who have experienced a previous hardship, get back on track with their mortgage. We will work directly with you and your lender to help you qualify. However, you must have recovered from that hardship, and be able to make your mortgage payments again. Often times, the lender will require some sort of partial payment before they will consider a loan modification program. The relationships we've built with many banks will help you immensely during this process.

### SHORT SALE PROGRAMS

With today's transitioning real estate market, it can be very difficult for some homeowners to sell their property. You may be overleveraged and tempted to just walk away from the home. However, this is not in your best interest, and there are serious consequences if you let the home go into foreclosure. If you are currently experiencing this scenario, it's important to know that you do have options! We are very successful at negotiating debt with banks, and can often times purchase the property directly from you - thus saving you from a foreclosure.

### **CREDIT REPAIR PROGRAMS**

Whether you are looking to repair your credit from an unfortunate financial event or improve your credit score in order to purchase another home in the future, our network of credit repair specialists can produce results quickly. We can provide educational materials, step-by-step instruction, and professional credit coaching throughout the course of a year to help you get right back on track.

### HOMEOWNER RELOCATION PROGRAMS

We realize the challenges homeowners face when selling their property. This is why GET IT RIGHT SOLUTIONS created the Homeowner Relocation Program. We will work hand in hand with you to locate another home or an apartment depending on your needs. We can also arrange for movers to assist, if this is something you desire. We know selling a home can be stressful, and we believe in going the extra mile for our customers.

# Programs We Offer

### **REFER TO A LOCAL REALTOR**

Our primary focus is in revitalizing neighborhoods. If your home is located in an area where our firm does not specialize in finding retail buyers, we are happy to refer you the right Realtor for your area. We know that not all Realtors are created equal. Therefore, we do a thorough prescreening of all our referrals to ensure that they are an adequate representation of our company.



### **RENOVATION PROJECTS**

Occasionally, we sell houses that are not included in our completed renovation portfolio. When selling these properties in need of repair, it's very important for the buyer to have specialized knowledge to identify any possible renovation costs associated with improving the property. When working with our company, you can be rest assured that we're very qualified and experienced in accurately estimating repairs and consulting with buyers on the renovation process. Listed on the next page is a snapshot of some of our recent projects.

# Real Life Scenario

<u>^</u>		1 Devi			OF LOAN:		
U.S. DEPARTMENT OF HOUSING & URBAN DEV	ELOPMENT	1. FHA	2. FmHA	3. XCON		VA	5. CONV. INS.
SETTLEMENT STATEMEN		6. FILE NUN 1000 CAN	BER: BORNE PL- PI		7. LOAN NUM	IBER:	
SETTLEMENT STATEMEN			GE INS CASE NU	MBER-			
C NOTE: THE							
C. NOTE: This form is furnished to give you a sta Items marked "[POC]" were paid outsi	tement of actu de the closing;	ial settlement of they are show	n here for informi	stional purpos	the settlement ager ses and are not inclu INE PL- PIKE PFD/1000 C	uded in the	totals.
D. NAME AND ADDRESS OF BORROWER:	E. NAME	AND ADDRES	S OF SELLER	(1000 CAMBO	NAME AND ADD	RESS OF	-PH
Pike Renovations, LLC	CONDIC OF L	Doromy william	12			NESS OF	LENDER
Tax Mailing Address:							
A 10 A	1						
Property Address: 1000 Camborne Place							
Charlotte, NC 28210							
G. PROPERTY LOCATION:	LL OFT	ENERGY ACCEN					
1000 Camborne Place	H. SETTL	EMENT AGEN	T: 56-2264	1358		I. SE	TTLEMENT DATE:
		anay mire and					AC 04334930931
Mecklenburg County, North Caroline PAY A	PLACE OF	SETTI ENEN	T			Dece	1001 14, 2003
CLOSIN	C LONGE OF	Ser reamen					
CLUSIN			106				
COSTS	Charlotte, I	NC 28203					
J. SUMMARY OF BORROWER'S TR	ANSAC YON			K. SUMMA	RY OF SELLER'S	TRANSACT	TION
100. GROSS AMOUNT DUE FROM BORROWER:			400. GROSS		E TO SELLER:		
101. Contract Sales Price		30.000.00	401. Contract	Sales Price	a re onenny		130,000.00
102 Personal Property 103. Settlement Charges to Borrower (Line 1400)		6,600.80	102 Personal	Property			
104		0,000,0	403.				
105.			405.				
Adjustments For Items Paid By Seller in adv	ance		Adjust	ments For Ite	ms Paid By Seller in	advance	
106. City/Town Taxes to 107. County Taxes 12/15/09 to 01/01/	10		406. City/Town		to		
107. County Taxes 12/15/09 to 01/01/ 108. Assessments to	10	80.38	407. County Ta		to		
109.			408. Assessme	ints			
110.			410.	VVE	PAY OF		UK
111.			411.		MORTG	ACE	
			412.		MONTO	AOL	
120. GROSS AMOUNT DUE FROM BORROWER		136,681.18	420. GROSS /	MOUNT DU	E TO SELLER		130,000.00
200. AMOUNTS PAID BY OR IN BEHALF OF BOR	ROWER:		500. REDUCT	IONS IN AMO	OUNT DUE TO SEL	LER:	
201. Deposit or earnest money		1,000.00	501. Excess D		nstructions)		
202. Principal Amount of New Loan(s) 203. Existing loan(s) taken subject to		168,000.00	502. Settlemer		Gener (Lenne 1400)		
204.			504. Payoff of t	an(s) taken s	subject to		60,741,16
205.			504. Payoff of	second Monte	age		00,741.10
206.			506.				
207.			507. (Deposit of	lisb. as proce	eds)		
208			508. 509.				
Adjustments For Items Unpaid By Seller		1.00		ustments For	Items Unpaid By Si	oller	
210. City/Town Taxes to		-	510. City/Town		to		
211. County Taxes to			511. County Ta		01/01/09 to 12	2/15/09	1,645.35
212. Assessments to 213.			512. Assessme	ents	to		
213.			513. 514.				
216.			515.				
216.			516.				
217.			517.				
218.			518. 519.				
220. TOTAL PAID BY/FOR BORROWER		169,000.00	520. TOTAL R	EDUCTION	MOUNT DUE SEL	LER	62,386.51
	VER:		600. CASH AT	SETTLEME	NT TO/FROM SELL	.ER:	
	the second s	the second se					
300. CASH AT SETTLEMENT FROM/TO BORROV 301. Gross Amount Due From Borrower (Line 120)		136,681.18			Seller (Line 420)		130,000.00
	(	136,681.18 169,000.00) 32,318,82		uctions Due	Seller (Line 520)		130,000.00 ( 62,386.51) 67,613.49

The undersigned hereby acknowledge receipt of a completed copy of pages 182 of this statement & any attachments referred to herein.

# Real Life Scenario

L. SETTLEMENT CHARGES		
100. TOTAL COMMISSION Based on Price \$ @ %	PAID FROM	PAID FROM
Division of Commission (line 700) as Follows:	BORROWER'S	SELLER'S
701.\$ to	FUNDS AT	FUNDS AT
702.\$ to	SETTLEMENT	SETTLEMENT
703. Commission Paid at Settlement	GETTEEMENT	OLITEEMENT
704. to		
800. ITEMS PAYABLE IN CONNECTION WITH LOAN		
301. Loan Origination Fee 3.0000 %	5,040.00	
802. Loan Discount % to		
803. Processing Fee to control the second se	160.00	
304. Credit Report to		
805. Lender's Inspection Fee to		
806. Mortgage Ins. App. Fee to		
307. Assumption Fee to		
308. Commitment fee		
309. Flood certification fee		
310. Flood Life of Loan	++	
311. Tax Service Fee		
000. ITEMS REQUIRED BY LENDER TO BE PAID IN ADVANCE		
001. Interest From 12/14/09 to 01/01/10 @ \$ /day ( 18 days %)		
902. Mortgage Insurance Premium for months to		
903. Hazard Insurance Premium for 1.0 years to		
904.		
06.		
1000. RESERVES DEPOSITED WITH LENDER		
1001. Hazard Insurance months @ \$ per month		
1002. Mortgage Insurance months @ \$ per month		
1003. City/Town Taxes months @ \$ per month		
1004. County Taxes months @ \$ per month		
1005. Assessments months @ \$ per month		
1006. months @ \$ per month		
1007. months @ \$ per month		
1008. Aggregate Adjustment months @ \$ per month		
1100. TITLE CHARGES		
1101. Settlement or Closing Fee to	1	
102. Abstract or Tile Search to		
	85.00	
	65.00	
1104. Title Insurance Binder to	195.00	
1105. Document Preparation to John C. Markey II, PLLC	195.00	
1106. Notary Fees to	385.00	
1107. Attorney's Fees to John C. Markey II, PLLC	365.00	
(includes above item numbers: )	250.00	
1108. Title Insurance to Investor's Title Insurance Company	358.80	
(includes above item numbers: )		
1109. Lender's Coverage \$		
1110. Owner's Coverage \$	50.00	
1111. Courier Fee to John C. Markey II, PLLC	50.00	
1112.		
1113. Fax\Copy\Image\Email\Handling		
1200. GOVERNMENT RECORDING AND TRANSFER CHARGES		
	67.00	
1201. Recording roos. Dood of antor mongage of	01.00	
TEVE. OKYOOUNTY TURVUUNTPOLETE	260.00	
1203. State Tax/Stamps: Revenue Stamps 260.00; Mortgage	200.00	
1204.		
1205.		
1300. ADDITIONAL SETTLEMENT CHARGES		
1301. Survey to		
1302. Pest Inspection to		
1303		
1304.		
1305.	6,600.80	Y
1400. TOTAL SETTLEMENT CHARGES (Enter on Lines 103, Section J and 502, Section K)	0,000.80	
By signing page 1 of this statement, the signatories acknowledge receipt of a completed copy of page 2 of this two page statement.		
	051157	
		< PAYS
WE PAY ALL	SELLEF	
WE PAY ALL CLOSING	ZEROC	
	ZERO C	

# Real Life Scenario

Here's a settlement statement for the same property – however, in this case, we are the sellers, selling the property to a retail buyer. As you can see, we paid out much more to a retail client.

B. Type of Loan	Statement	(HUD-1)	2302-0200		
1. THA 2. RHS 3. Conv. Unins.	6. File Number;	7. Loan Number: 8. Mortgage Insurance	Case Number:		
4. 🗆 VA 5. X Conv. Ins.	ASW 10-009	6961950897			
C. Note: This form is furnished to give you a stateme "(p.p.c.)" were paid outside the closing: the	nt of actual settlement cos	its. Amounts paid to and by the settlement agent are show mational purposes and are not included in the totals.	vn. Items marked		
D. Name & Address of Borrower;	E. Name & Address of		ondar		
٤	Pike Renovations, LLC				
		3720 Davinci Court, Su			
Charlotte, NC 26203	Charlotte, NC 28205	Norcross, GA 30092			
G. Property Location:	H. Settlement Agent:	I. Settlement Date:			
1000 Camborne Place	-	Place of Settlement:			
Charlotte, NC 28211	Blake and Wood, PLLC		Suite 202		
(0)		Charlotte, NC 28211			
J. Summary of Borrower's Transaction					
100. Gross Amount Due from Borrower		K. Summary of Seller's Transaction			
101. Contract sales price	\$251,000.00	400. Gross Amount Due to Seller 401. Contract sales price			
102. Personal Property	\$231,000.00	402. Personal Property	\$251,000.00		
103. Settlement charges to borrower (line 1400)	\$4,142.95	403.			
104.		404.			
105.		405.			
Adjustments for items paid by seller in advance		Adjustments for items paid by seller in advance			
106. City/town taxes to	\$ 0.00	406. City/town taxes to	\$ 0.00		
107. County taxes to	\$ 0.00	407. County taxes to	\$ 0.00		
109. Assessments to 109. to	\$ 0.00	408. Assessments to 409. to	\$ 0.00		
108. 10	\$ 0.00	409. to 410.	\$ 0.00		
111.		411.			
112.		412			
113.		413.			
120. Gross Amount Due from Borrower	2055 1 10 OF				
200. Amounts Paid by or in Behalf of Borrower:	\$255,142.95	420. Gross Amount Due to Seller	\$251,000.00		
200. Amounts Paid by or in Benair of Borrower: 201. Deposits or earnest money	\$2,400.00	500. Reductions in Amount Due to Seller: 501. Excess deposit (see instructions)			
202. Principal amount of new loan(s)	\$2,400.00	502. Settlement charges to seller (line 1400)	\$8,687.00		
203. Existing loan(s) taken subject to		503. Existing loan(s) taken subject to	40,001.00		
204.		504. Payoff of first mortgage loan to CT Homes, LLC	\$175,679.88		
205.		505. Payoff of second mortgage loan			
206.		506.			
207.		507.			
208.		508.			
No. of Concession, and Concess		509.			
Adjustments for items unpaid by seller 210. City/town taxes to	\$ 0.00	Adjustments for items unpaid by seller 510. City/town taxes to	\$ 0.00		
211. County taxes 1/1/10 to 4/30/10	\$ 562.64	510. Citytown taxes to 511. County taxes 1/1/10 to 4/30/10	\$ 562.64		
212 Assessments to	\$ 0.00	512. Assessments to	\$ 0.00		
213. to	\$ 0.00	513. to	\$ 0.00		
214.		514.			
215.		515.			
216.		516.			
217.		517.			
218.		518. 519.			
210.		010.			
220. Total Paid by/for Borrower	\$228,862.64	520. Total Reduction Amount Due Seller	\$184,929.53		
300, Cash at Settlement from/to Borrower		600. Cash at Settlement to/from Seller			
301. Gross amount due from borrower (line 120)	\$255,142.95	601. Gross amount due to seller (line 420)	\$251,000.00		
302. Less amounts paid by/for borrower (line 220)	\$228,882.64	602. Less reductions in amount due seller (line 520)	\$184,929.5		
303. Cash X from to Borrower	\$25,280.31	603. Cash X to from Seller			

The Public Reporting Burden for this collection of information is estimated at 35 minutes per response for collecting, reviewing, and reporting the data. This agency may not collect this information, and you are not required to complete this form, unless it displays a currently valid OMB control number. No confidentiality is assured; this disclosure is mandatory. This is designed to provide the parties to a RESPA covered transaction with information during the settlement process.

# Transaction HistoryReal Life Scenario

00. Total Real Estate Broker Fees \$251,000.00 Division of Commission (line 700) as follows:	@ 3 %	Paid From Borrower's	Paid From Seller's
01. \$7,530.00 to CCBH less EMD of \$2,400.00 = \$5,130.0	00	Funds at	Funds at
02. to		Settlement	Settlement
03. Commission paid at Settlement			\$7,530.00
14.			and the second se
00. Items Payable in Connection with Loan			
	9.25 (from GFE # 1)		
02. Your credit or charge (points) for the specific interest rate chosen -\$1,69	94.25 (from GFE # 2)		
03. Your adjusted origination charges 04. Appraisal fee to: Fiserv \$375.00 (POCB)	(from GFE A)	\$ 825.00	
05. Credit Report to:	(from GFE # 3)		
06. Tax service to: First American Real Estate Tax Service	(from GFE#3) (from GFE#3)	\$48.00	
07. Flood certification to: First American Flood Data Services	(from GFE # 3)	\$10.00	
08.	(1011 01 01 0 0)	\$10.00	
09.			
10.	-		
11.			
13.			
14.			
<ol> <li>Items Required by Lender to Be Pald in Advance</li> <li>Daily Interest charges from 04/30/10 to 05/01/10 @ \$30.1716 per detection</li> </ol>	the contract of the second		
Daily interest <u>charges from</u> 04/30/10 to 05/01/10 @ \$30.1716 per dailor. D2. Mortgage insurance premium for months to		\$30.17	
03. Homeowner's insurance \$588.00 for 1 years to USAA	(from GFE # 3) (from GFE # 11)	\$ 0.00	
D4.	(1011 GPE # 11)	\$ 565.00	
05,			
100. Reserves Deposited with Lender			and the second
001. Initial deposit for your escrow account	(from GFE # 9)	\$ 761.68	
002. Homeowner's insurance 3 months @ \$ 49.00 per month	\$ 147.00		
003. Mortgage Insurance 0 months @ \$ 116.72 per month	\$ 0.00		and the second second
004. Property taxes 7 months @ \$ 143.81 per month	\$1,006.67		
005. months @ \$ per month 006. months @ \$ per month	\$ 0.00		
006. months @ S per month 007. Aggregate Adjustment enter as a negative	\$ 0.00		
008.	96.1964-		
100. Title Charges			Color Company
101. Title services and lender's title insurance to:	(from GFE # 4)	\$1,019.10	
102. Settlement or closing fee to: Blake and Wood, PLLC \$47	75.00	01,010.10	\$175.00
103. Owner's title insurance	(from GFE # 5)	\$40.00	
	29,10		
105. Lender's title policy limit \$225,90			
106. Owner's title policy limit \$251,00	00.00		
107. Agent's portion of the total title insurance premium 108. Underwriter's portion of the total title insurance premium \$38	59.10		
	95.00		
	35.00		
111. Fed-Ex / Wire fees to Blake and Wood, PLLC \$3	35.00		\$35.D
	50,00		
200. Government Recording and Transfer Charges		1	
201. Government recording charges to:	(from GFE # 7)	\$ 121.00	\$ 0.0
202. Deed \$25.00 Mortgage \$96.00 Releases			
203. Transfer taxes to:	(from GFE # 8)	\$ 0.00	\$ 502.0
204. City/County tax/stamps Deed \$502.00 Mortgage			
205. State tax/stamps Deed Mortgage 206.			
206.			
208.			
300. Additional Settlement Charges			
301. Required services that you can shop for	(from GFE # 6)		
302. Survey to Zoutewelle Land Surveyors	(Inter Gre # 0)	\$375.00	
303, Inspection to Associated Inspection Service	the second second	\$325.00	
304. Home Warranty to American Home Shield			\$445.0
305.			
306			
308.			
400. Total Settlement Charges (enter on lines 103, Section J and 502, Section K)			Contraction of the local division of the loc
CERTIFICATION		\$4,142.95	\$8,687.0
have carefully reviewed the ULID-1 Settlement Statement and to the heat of my knowly	dge and belief, it is a true	and accurate statemen	t of all recents
have calendly reviewed the model becalement and to ble beat of my knowld	t I have received a copy of	the HJUB-1 Settlement	t Statemer
have carefully reviewed the HUD-1 Settlement Statement and to the best of my knowle and disbursements and on my account or by me in this transaction. I further certify that		- B	lorrower
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Here's what you can expect from our rehab projects:

### Before



### After







### Before







After















After









### Before







After









### Scope of Work -Single Family Savannah, GA

#### **Rehab Overview**

The home is outdated and needs updating throughout. The kitchen and baths need custom tile work, and extensive landscaping outside. Electrical and plumbing upgrades were completed as needed to comply with current code regulations.

#### Contractor Overview

Licensed contractors were hired to complete all renovations.

#### EXTERIOR:

#### General:

- 1. Install seamless rain gutters
- 2. Paint gazebo per color scheme

Color	Location	Color Code	Finish
White	Gazebo		
Extra White (Sherwin Williams)	All ceilings	7006	Flat
Navajo White (Sherwin Williams)	Bathrooms	SW 6126	Semi Gloss
Navajo White (Sherwin Williams)	Living/ Dining/ Halls, Laundry, Kitchen, Bedrooms	SW 6126	Flat
Extra White (Sherwin Williams)	All Trim & Doors	SW 7006	Semi Gloss





## Property

#### Landscape:

- 1. Remove weeds
- 2. Trim bushes in the front and back yard
- 3. Install new sod in back yard
- 4. Plant drought tolerant plants in planters and add wood chips
- 5. Test and repair irrigation system as needed

#### INTERIOR:

#### DEMO:

- 1. Remove kitchen counter tops and back splash (Do not damage cabinets as they are staying)
- 2. Remove counter tops in bathrooms (Do not damage vanities as they are staying)
- 3. Remove flooring in all bathrooms
- 4. Demo bathroom showers and toilets
- 5. Remove all carpet from house
- 6. Remove tile in entryway
- 7. Drop drywall in formal living room where old water leak was.

#### GENERAL:

- 1. Paint all interior doors
- 2. Buff out hardwood floors on first floor
- 3. Clean tile in formal living room
- 4. Clean and re-varnish kitchen cabinets
- Install carpet in hallway, stairs and all bedrooms (contractor to supply samples for CT Homes to select)
- 6. Clean all windows and make sure they operate properly
- 7. Replace removed drywall in formal living room and patch drywall where needed
- 8. Install window screens were needed (replace torn ones)
- 9. Clean and adjust slider next to kitchen and make sure it operates properly





### Property

#### **KITCHEN:**

- 1. Install backsplash- Arizona Tile WC Wheatfield \$10.50 per sqft
- 2. Install new stainless steel appliances Pacific Sales Stainless Steel Package
  - A. Refrigerator Frigidaire 26 Cu. Ft. Refrigerator Model: FFHS2612LS
    - B. Microwave/Hood- Frigidaire 1.6 Cu. Ft. Over-The-Range Microwave Model: FFMV164LS
    - C. Dishwasher- Frigidaire 24" Built-In Dishwasher Model: FFBD2407LS
  - D. Range- Frigidaire 30" Freestanding Gas Range Model: FFGF3047LS
- 3. Install new faucet- Brushed nickel, single handle pull out
- 4. Install new butcher block Island (make sure it covers spot on floor where old island was)
- 5. Build new cabinet to go over stove to install new micro hood
- 6. Install new countertops- Rainbow Stone "New Venetian Gold" Granite
- 7. Paint as per color scheme.













## Property

#### DOWNSTAIRS BATH:

- 1. New toilet- Fergusons Plumbing Pure Flow elongated bowl
- 2. Install new tub
- 3. Frame in existing mirror
- 4. New single handle chrome shower valve
- 5. Install new sink
- 6. Install new chrome facets
- 7. Install new granite counter top (New Venetian Gold)
- 8. Install Tile surround- Home Depot #668-521, 6"x6" Almond \$1.89 sq/ft installed subway style (Tile to ceiling)
- 9. Accent Tile #686-181, Onyx Studio Glass Moasic 12"- \$12.99/ea
- 10. Tile floor- Home Depot #478-629 "Hacienda" 12x12 installed subway style



#### UPSTAIR BATH:

- 1. New toilet- Fergusons Plumbing Pure Flow elongated bowl
- 2. Install new tub
- 3. Frame in Existing Mirror
- 4. New single handle chrome shower valve
- 5. Install new sinks
- 6. Install new chrome faucets
- 7. Install new granite counter top (New Venetian Gold)
- Install Tile surround- Home Depot #668-521, 6"x6" Almond \$1.89 sq/ft installed subway style (Tile to ceiling)
- 9. Accent Tile #686-181, Onyx Studio Glass Mosaic 12"- \$12.99/ea
- 10. Tile floor- Home Depot #478-629 "Hacienda" 12x12 installed subway style







#### MASTER BATH:

- 1. New toilet- Fergusons Plumbing Pure Flow elongated bowl
- 2. Install body sprays (chrome finish)
- 3. Frame in existing Mirror
- 4. Install new shower glass with chrome finish
- 5. Install new granite counter top (New Venetian Gold)
- 6. Install new sinks
- 7. Install new chrome faucets
- 8. Install single handle three way shower diverter (chrome finish)
- 9. Install single handle shower valve (chrome finish)
- 10. Install new Tub with chrome tub filler (Home Depot #693-952)
- 11. Construct new shower pan and hot mop (price out fiberglass shower pan)
- 12. Accent Tile on control wall and damn Arizona Tile SL Cashew glossy 3"x6" install subway style 13. Tile Shower surround – Arizona Tile – Country Blend Travertine 18"x18" cut down to 9"x18" and
- install subway style
- 14. Tile floor- Arizona Tile Country Blend Travertine 18"x18"





#### BEDROOMS:

1. Lighting- Home Depot Hampton Bay 2- Light Flush mount With Opal Glass, #534-435, \$39.97/ea







#### PLUMBING:

- 1. Check all existing plumbing & repair/replace as needed, per code.
- 2. Inspect water heater and make sure it is installed up to code
- 3. Install new shower diverter (s).
- 4. New angle stops on all water lines.
- 5. Check gas lines & repair/replace as needed.
- 6. Check all drain lines & repair/replace as needed

#### ELECTRICAL:

- 1. Replace all outlets & switches.
- 2. Check all wiring & replace where needed, per code.
- 3. Install recessed lighting in kitchen.
- 4. Check panel (dead panel, inadequate breakers and double tapped breakers)
- 5. Install smoke and carbon monoxide detectors per code.

#### HVAC

1. Inspect HVAC System and Install new AC compressor

#### GARAGE:

1. Install new garage door openers.

#### **Completion of Final Punch List**

#### General Contracting Work - \$17,000.00

All framing, counters, cabinets, paint and patch. Fixtures, backsplash, windows and doors.

#### Appliances- \$2,000.00

Stainless Steal Appliances including Refridgerator, Free Standing Range, Range Hood, Dishwasher.

#### Electrical - \$2,000.00

Install new fixtures; add recessed lighting, replace outlets and switches

#### Home Staging (3 Months Minimum Contract) - \$2,000.00

#### Plumbing - \$3,500.00

Install new toilets, facets, shower valves, kitchen sink, garbage disposal, dishwasher, and new water heater

HVAC- \$500 Minor service needed

Landscaping - \$1,000.00

#### Misc. and Permits - \$1,000.00

# Our Risks

There's no such thing as a perfect house -- every home, even newly constructed ones, will potentially have some issue or another. Our company builds value by rehabilitating properties in need of repairs - whether light cosmetic repairs, or significant repairs.

In many cases, we buy houses that have fire damage, termites, mold, foundation problems, roof problems or need of other major repairs. Houses with these conditions scare most buyers, and most real estate agents don't like listing them because they know such houses are hard to sell. We actually enjoy talking to sellers with these types of houses, because we can see the house's potential value after all the repairs are made; and breathe new life back into them by renovating and improving the condition of the house.

Here are just a few risks involved when we purchase properties:

- Previously unknown property conditions, or environmental hazards, such as toxic-mold, or others
- Expensive repair conditions may not have been apparent at, or became worse since the time of purchase
- Costly repairs not previously estimated for could offset the profit margin, such as HVAC, plumbing, foundation, etc.
- Work permit complications, local restrictions, or codes and other legal problems that can arise
- Unexpectedly longer times in holding a property for repair, or marketing time extended, causing profits to be exhausted
- Ever changing market conditions, including lending requirements and availability of applicable mortgages for buyers

#### WE BUY ANY HOME IN ANY CONDITION!

Inspections on a home are helpful; however, the reality is we never know what we're getting into until we start the renovation process.

Sometimes what seems like the simplest fix turns into a massive remodel, resulting in spending thousands of unexpected dollars. This is the risk we take when buying your home AS IS.

We do all the heavy lifting on the back end, so you don't have to.



There are no words that can express how thankful and grateful I am for GET IT RIGHT SOLUTIONS's assistance in my home-ownership situation. I had owned a single family home for only 1 year when I was suddenly facing dramatic changes to my work and personal *life. I had an overwhelming need to sell my house...Selling my* house was one of the many dilemmas that I had to handle and no good solutions were present to me at the time...GET IT RIGHT SOLUTIONS has broken down the house-selling process to a science. They have eliminated all of the guess-work by providing a network of knowledgeable professionals who have an excellent work ethic and a genuine caring about a home-owner's situation and lifestyle. They did so much more than just give me a plan to sell my home. They have restored my optimism and provided me with hope of future possibilities. As I am writing, I would have never thought that I would be in such a fortunate position. I could not have done this by myself and I will always recommend GET IT RIGHT SOLUTIONS to any person who wants to sell a home.

-Ananda B., Home Seller

Thank you for all your help with the sale of my home. With my situation as a single mom of two young children and having to relocate back home to Connecticut, I needed to sell my home and sell it fast! The transaction went very quickly, easily, and it was a pleasure working with you. If I have any future real estate transactions I will give GET IT RIGHT SOLUTIONS a call and will also recommend you to my friends.

-Angelique C., Home Seller

I'd like to say that GET IT RIGHT SOLUTIONS worked diligently to get my property out of foreclosure status. They were very cooperative and they communicated with me very well during this trying time. Without them I don't know what would've happened to my credit rating. Give them a try and you won't regret it. Thanks for all your hard work!

-Laurence C., Home Seller

# **Professional Testimonials**

"It was very nice working with you on the purchase of 21st. As a seller's agent, you were extremely professional and helpful. If I can ever be of assistance to you, your buyers, or any Realtor you may work with, I'd certainly appreciate the referral. My company and I work extremely hard to close each transaction on time, if not early. Again, thank you."

-Shelly Lake, Senior Loan Officer, Integrity 1st Mortgage

"Working with GET IT RIGHT SOLUTIONS is like a breath of fresh air. You really went above and beyond to fully educate me on the process, and they handled everything from A-Z when it came time to close. I was initially intimidated by the deal because of all the paperwork and details. These folks took the time to make sure I was informed on my decision. To be honest, I'm not sure I'll ever do business with anyone else. I'm so confident in these individuals that I fully recommend them to my friends and family."

-Robb Bailey with Red Trolley Homes

"As a real estate agent, GET IT RIGHT SOLUTIONS, LLC is my favorite client. It has been a pleasure working with them. They are knowledgeable, focused and professional. Their internal processes are streamlined, and our transactions together have been quick and efficient. It is always nice to work with an investment group that understands real estate. They are laser focused on achieving their objectives, and are ready to pull the trigger when the right opportunity presents itself. Their entire team is really easy to work with because they understand that if the numbers make sense, it will be a good opportunity and they will have multiple exit strategies available to them. They understand that they will have the due diligence period to evaluate it and establish their strategy. I wish all of my clients were this easy!"

-Tod A. Lorea with Realty World HBH Properties

# Frequently Asked

#### How does the process work to sell my house?

Once you have completed the Property Information Form one of our real estate solutions specialists will contact you shortly (usually within 24 hours). In some situations, we will need to gather additional information. We will research your property and discuss all the details with you. We may be able to make you an offer right over the phone, or in most cases we will schedule a time with you to view the property and make you an offer!

#### What sort of houses do you buy?

We buy houses in any condition, in any area, in any price range, in any situation! We will buy your house as-is, you don't need to do ANY repairs!

#### What do you mean "any condition, area, price range, or situation"?

Whether your house is in foreclosure, over-leveraged, condemned, has liens or health department violations, not maintained, fire damaged, or about to fall down WE CAN BUY IT!

#### Are you REALTORS™?

GET IT RIGHT SOLUTIONS, LLC is a real estate investment and solution company. We are property acquisition specialists that buy houses; we want to BUY your home. There is never a charge or a commission when we buy your property! However if listing your property is the best solution then we can and will connect you with a recommended licensed agent.

#### What will your service cost me?

Nothing! We do not charge you any fees to discuss your situation, make you an offer or to buy your home.

#### Am I under any obligation to sell my home if I fill out your Property Information Form?

No! There is no obligation on your side! We will simply review the information, make you an offer, and you choose to accept or reject it, totally your choice!

#### Is my information kept confidential?

ABSOLUTELY 100%! Your privacy is of the utmost importance to us. Any information you provide is completely confidential! If you want to deal with a reliable, reputable company who will treat you with professionalism, understanding, and respect – YOU HAVE COME TO THE RIGHT PLACE!

#### If I know of another property your company may want to buy, do you pay a referral fee?

YES! Maybe there is a vacant house on your street or you know someone who needs and wants to sell their home, please refer them to us! Better yet, provide us their information and we will do all the research and make an offer. In some cases we will pay you up to \$1,000 for a referral! Contact us directly to discuss the terms.

#### What if I am behind on my payments, in foreclosure or bankruptcy? Are you still able to help?

YES! GET IT RIGHT SOLUTIONS, LLC is a professional real estate solutions company with experience in solving these difficult situations. Please contact us for a confidential consultation.